

Shared Vision

Volume 15, Issue 2
September 2006

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Inspirational Quotes

- *There are two kinds of people in the world: those who make excuses and those who get results. An excuse person will find any excuse for why a job was not done, and a results person will find any reason why it can be done. Be a creator, not a reactor. –Alan Cohen*
- *Do more than belong, participate. Do more than care, help. Do more than believe, practice. Do more than be fair, be kind. Do more than forgive, forget. Do more than dream, work. –William Arthur Ward*
- *Every morning you are handed 24 golden hours. They are one of the few things in this world you get free of charge. If you had all the money in the world, you couldn’t buy an extra hour. What will you do with this priceless treasure?*

-Author Unknown

A MESSAGE FROM THE PRESIDENT & CEO, FILO TU

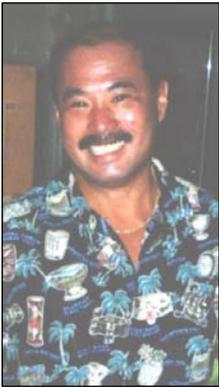


Greetings to all of you! Whoever said that time sure flies, he or she got it right on the nose! I would like to congratulate all of you on our 12th Year Anniversary. It was another year under our belt.

I want to share something with the other two owners of Blind Vendors Ohana, managers, and all of you, our employees. Whenever we celebrate another year, I just can’t help, but think back to the first time when we were in negotiations with the airport managers, and the State officials. During the negotiations the State felt that we needed some professionals to help us because they felt that this operation was too big for blind people to run. This is why every year that we celebrate; it’s like a new year for me. I hope that all of you would share the same feeling I have for Ohana.

I am very proud of Ohana, and what we have accomplished for the past 12 years. All of this would not be possible without your help. I am now looking forward to our 20th year anniversary. It would be here sooner than you think! Let's all say Happy Birthday to our beloved Ohana and let us pray for Ohana. Congratulations again to all of you and continue to do the things that make Ohana the best in the world. Filo Tu, President of a great company called Blind Vendors Ohana, Inc.

OPERATIONS MANAGER –
GARRET SUZUKI



Happy 12th anniversary to Blind Vendors Ohana, Inc. Being employed by BVO for all these years has been most rewarding and gratifying to me. Mine is a very challenging job and every year with BVO is worth all the time and effort I put into this job.

However, we seem to succeed inspite of some of the problems we encounter. There are two problems I'd like for all of you to think about.

Problem 1 – INTERPERSONAL RELATIONS – We at BVO-owners, managers, and employees, are all adults and we should behave like intelligent adults. We should treat each other with respect whether we are handicapped or not. We should all be a lot more understanding and compassionate. Remember, we should treat others as we would want to be treated. If you are having any problems with a fellow

employee, speak with your supervisor and he/she will deal with it. Please don't create such a problem on the job that it eventually will lead to a very unpleasant and uncomfortable workplace. Please don't embarrass yourselves at Ohana.

Problem 2- FOLLOWING DIRECTIONS- When instructions are given to you by anyone in authority, please carry them out. I am very certain that the person in authority explained the reasons for the instructions. For example: You were told to inform your customers who purchased any kind of beverages that they are to consume them before boarding the aircraft. Some of you are not relaying this message to your customers. Please don't let us remind you of the importance of you carrying out your responsibilities.



Pa'ahana Award Winners



Our first Pa'ahana Award winner is **Brigida Pascion**, a Sales Associate at the International Terminal and an On-Call Lead. She also works at Yoshiya Japanese

restaurant in the Sheraton Waikiki Hotel once a week.

Aida is a mother of three, two boys and a girl. She is also a proud grandmother of two grandsons.

Aida is a very warm, compassionate, and caring person. Her fondest wish in life is to see her children live a good and happy life. She said she and her husband work hard to provide for their children. They always tried to give their children not only material things, but all their love, guidance, and support. They tried to emphasize the importance of a close knit family relationship. This will lead to a conscious effort on each member of the family to be there for each other. Aida said she is very proud of her three children. They are all trying to make something of their lives.

Aida, her husband, and children purchased a five bedroom house where she, her husband, and some of their children live.

Scott Nakachi is our second Pa'ahana Award winner. Part of his time at Ohana is spent with Anderson News and the warehouse. Scott is a very friendly, responsible, and conscience employee.



Scott is an avid bowler. He averages about 180. He never bowled a perfect game of 300, but he came very close to it when he bowled a 298 game. He bowls in several bowling leagues which includes Aloha Makakina Bowling League.

Scott said in his earlier days he loved to go to the beach. He loved to fish, swim, and surf. He was known to be quite a good swimmer and surfer.

Ofelia Lisk is our third Pa'ahana Award winner. She is an employee in Ohana's warehouse. Ofelia is a dependable, industrious, and cooperative young lady.



Ofelia has several interests. She loves to cook, especially Filipino food like lumpia. She is a very kind hearted woman and sometimes brings food, like meat loaf, to work to share with the other warehouse employees. She enjoys watching TV, channel 688, the Filipino channel. When she has the chance she loves to play poker with her family and friends.

Our fourth Pa'ahana Award winner is **Yasu Kawamoto**. He is a Sales Associate at the International Terminal. Yasu has a very pleasing personality and very good customer relations. Yasu became a full time employee on May 5, 2006.

It is quite evident that Yasu loves sports. He enjoys shooting pool at Bryan's. He loves to bowl, maintaining an average of 110 to 120. Fishing is another sport this young man finds fascinating. He likes to fish at Makapuu and was fortunate to have caught a 4 lb. Papio. He loves race cars and at one time volunteered at the race tracks. On top of all of this he enjoys playing golf at Makaha and Hawaii Kai. Above all he is a very good mechanic.



Congratulations!

Luradel!



Luradel Soto was wed to Ronnie Arca on May 10, 2006, in the Philippines. This celebration was a stupendous event. She had 1 Maid of Honor, 3 Brides Maid, 1 Best Man, 3 Ushers, 4 Flower Girls, 1 Ring

Bearer, and 1 Treasurer who was Luradel and Ronnie's son, Rondel.

Their reception was fantastic. There were 500-600 people present. The tables were laden with various kinds of ethnic food, including Filipino, Chinese, and other food. Caterers were continually replenishing the food tables.



The bride and groom looked fabulous in their wedding outfits. The bride looked so beautiful and the groom so handsome!

Pages & Pages



Blind Vendors Ohana, Inc. opened their 8th store at the Honolulu International Airport in September 30, 2002. BVO was not prepared with an official name for this shop, so it was known as the Book Store. However, in June, 2006, a very impressive sign was displayed over the doors of the Book Store and it read, PAGES & PAGES with the words "Newspapers-Books-Candies": written below it. PAGES & PAGES is the brain child of Milton Hirata.



"A Sweet Lesson"
Adapted by Jim Kahue, HR Manager



The following story describes what can happen when we jump to conclusions too quickly and judge someone before we know what the other person's true intentions were.

A young boy, dressed in wrinkled clothes, entered an ice cream parlor, pulled out a handful of change from his pocket and carefully counted his money. The waitress, who had other customers, became impatient because he took a few minutes to count out all the coins he laid on the table. He asked her in a shy, but polite voice, "How much for a small hot fudge sundae?"

The waitress answered briskly, "ninety-five cents!" The boy checked his money again and asked her, "How much for a scoop of ice cream?"

This time she answered in a more impatient tone, "eighty cents!!"

The boy carefully counted his change again, smiled and asked her, "May I have a scoop of vanilla ice cream please?" After he paid her the correct amount, she brought him his dish of ice cream and attended her other customers.

Later, after the boy had eaten his ice cream and left, the waitress returned to clear the table. Suddenly she felt a lump in her throat and she felt tears in her eyes. There on the table her young customer had left her two nickels and five pennies. She realized then that even though he had enough money to buy the sundae he sacrificed having it, so he could leave her a tip. She felt sad that she never took the time to thank him for his sweet generosity.



*Think about the times we misjudged what someone was trying to do or say and how we wish we could have changed what we said or did. **The moral of the story:** Before passing judgment, first try treating others with courtesy, dignity, and respect, otherwise you risk doing something dumb or foolish.*



"Adapted from A Lifetime of Success" – P. Williams.

A Look at "OHANA"

