

Shared Vision

Volume 9 Issue 2

President's Message



Filo Tu

I can still remember the first day that Blind Vendors Ohana, Inc. started. This momentous and glorious occasion took place on Wednesday, June 1, 1994. The night before the big event, my friends, family, and I were at the Honolulu International Airport from 8:00 p.m. to 1:30 a.m. When the clock struck midnight, I was so excited and proud, I yelled, "we're finally here!". Blind Vendors Ohana, Inc. finally had the official possession of the Newsstand concessions at the airport. I could not believe that Ohana became a reality. After our moment of joy, we went home to rest because the Company's blessing ceremony was at 6:30 a.m. that morning. I could not sleep at all because I had these visions in my mind. Although, I did not know what to expect, I knew that operating Ohana would be a challenge and it required a lot of time and effort.

The three most important goals that I wanted to attain were 1) to be successful in the retail business at the Honolulu

International Airport, 2) to be able to manage over eighty employees, and 3) to survive any obstacle that may come our way. In addition, I wanted Ohana to become a top notch business operation.

I believe that my employees deserve the best equipment available to make their jobs easier. With this belief, we installed voice modules in our Inter-island, Central Main, Diamond, and Y-Concourse stores. A voice module is a voice speaker system. When an item is scanned, it reads aloud the price, total due, tender needed, tender entered, and change back. It took us over five years to accomplish this due to delays. The voice module may not be perfect, but we will continue to find new ways to improve this system to

WHAT'S INSIDE



President's Message	Pages 1-2
Operation Manager's Message	Page 2
Pa'ahana Award Winners	Pages 2-3
High School Graduates	Pages 3-4
Blind Vendors Ohana Acknowledged by Ho'okipa Aloha Council	Page 4
Simple Ways to Reduce Stress	Page 4-5
A Look at Ohana	Pages 5-6

accommodate the blind and visually impaired. If there are any suggestions for improvement, please let me know.

I would like to encourage everyone to continue to work hard. Mahalo for helping Blind Vendors Ohana, Inc. survive its' sixth year. Keep up the good work!

Operation Manager's Message

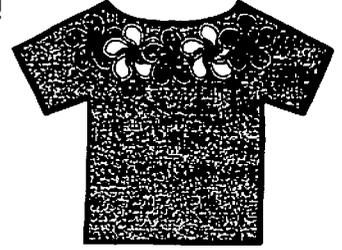


Garret Suzuki

Blind Vendors Ohana celebrated its' 6th anniversary on June 1, 2000. I am very proud to have been associated with Blind Vendors Ohana all these years and look forward to being with the Company for many years to come.

Blind Vendors Ohana continually looks for new products that are appealing and we feel customers will want and need. This is why we had Island Heritage bring in the Aloha Shirt Products. They are the key chain, vynal coin purse key ring, magnet clips, stick 'n notes, note pads with magnet, picture frames, greeting cards and the most recent arrival, the luggage and ID tags. These are colorful, beautiful, and practical items for personal use or gifts. The aloha shirt is one representation of Hawaii. Please, all employees, don't forget to introduce the ALOHA SHIRT products to all customers.

Again, **CONGRATULATIONS**, Blind Vendors Ohana, its owners, and all its employees for six successful years. Keep up the good work!



Pa'ahana Award Winners



Our first Pa'ahana award winner is **Leticia Valdez**. She is a Sales Associate on the day shift at the International terminal. This friendly and outgoing woman is married and a mother of four, two boys and two girls.



Leticia often goes to camp Davis on fishing trips. She has landed many Papio, and the largest she ever caught was approximately 15 lbs. She also enjoys cooking, especially Filipino food. Her specialty is pinakbet.

Leticia recently returned from a four day visit to Las Vegas. She really enjoyed herself, but she said, "I came back a loser". Her two favorite machines are the Wheel of Fortune and the Megabucks.

Our next Pa'ahana award winner is **Brenda Bart**, an ambitious and enthusiastic person. She never hesitates to lend a helping hand. She is employed in the cashroom in Ohana's administrative office. Brenda is a proud and happy young lady. Recently she and her husband finally bought a condo in Waipio Gentry. Taking care of her new home keeps her quite busy, but yet, she finds time to work part time selling jewelry.

Brenda enjoys working for Ohana and she says she will be with the Company forever. She also says the bosses are terrific and the people are nice.



Our final Pa'ahana award winner is **Scott Nakachi**, a warehouse employee. According to his supervisors he is a hard worker and a very responsible person.

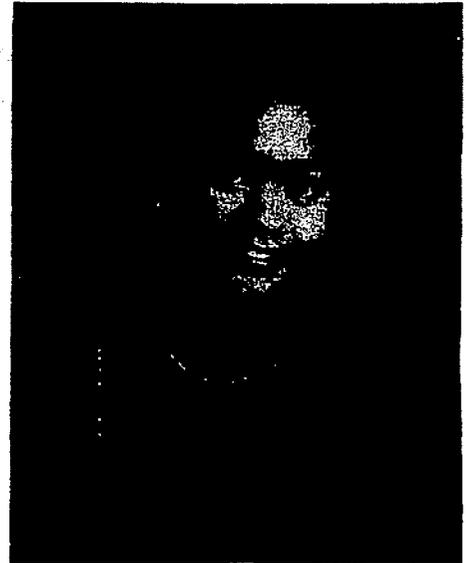
Scott is an avid bowler and maintains an average of 180. He presently bowls for the Aloha Makakina Bowling League. He also enjoys playing cards and video games. The games include 11-Up, Black Jack, and Poker. At one time Scott was quite a fisherman too.



Scott's family consists of his mother, two brothers and a sister.



High School Graduates



Dania Rescue is a 2000 graduate of Pearl City High School. Her commencement exercises was held on May 27, 2000. She is the daughter of **Cecilia Rescue**, a Sales Associate Supervisor.

Dania is presently working for Continental Air Lines in the Customer Service department. She plans to attend Leeward Community College

and later transfer to the University of Hawaii. She plans to major in Travel Industry and Tourism.

"Dania is a shy, quiet, and a very good girl", says her proud Mom. She seems to be quite an ambitious young lady too.

Our second graduate is Krystle Sherbert, daughter of Pat Sherbert, a Sales Associate Lead. She graduated from McKinley High School on June 4, 2000.



Krystle plans to work for a while and eventually attend Honolulu Community College and major in Travel Industry. Her ultimate goal is to work for one of the airlines as a stewardess.

Krystle enjoys playing volleyball and joined the Police Athletic League for two years. She also loves bowling and maintains a respectable 130 average.

Mom is very proud of Krystle and says, "Krystle is a very personable, friendly, well-liked and outgoing girl."

Blind Vendors Ohana, Inc. Acknowledged by Ho'okipa Aloha Council

by: Jim Kahue, HR Manager

On May 6, 2000, the Ho'okipa Aloha Council (HAC) honored all the volunteers, businesses, and persons who have supported the Council's efforts to make the Honolulu International Airport the most hospitable and beautiful in the world by

hosting a special acknowledgment program at the Honolulu International Airport.

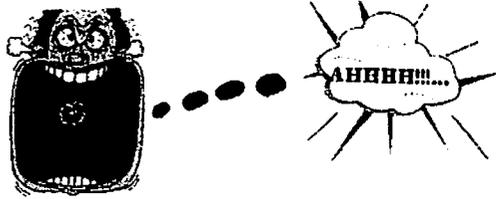
The program was held at the Center Stage Area followed by a Hawaiian food banquet at the Garden Conference Room. Walter Ishikawa, and Jim Kahue represented Ohana at the event. Walter, who is one of the owners of the Company, accepted the Hawaiian gourd of appreciation on behalf of the other owners; Filo Tu and Thomas Morikami. The gourd is on display in Ohana's Main Office and represents Ohana's commitment and support of improving the hospitality and service to our customers and visitors.

All the volunteer kupunas and high school groups received acknowledgments for their participation in greeting our incoming and departing travelers with music and hulas. Some of the other businesses or persons receiving acknowledgments support included the following: Jerry Matusuda and Stanford Miyamoto from the Department of Transportation; and Peter Fithian (Greeter's of Hawaii), Scott Fujii (Bank of Hawaii), and Harvey Hee (SmarteCarte) of the Hawaii Airport Tourism and Development Association (HATDA).



SIMPLE WAYS TO REDUCE WORKPLACE STRESS

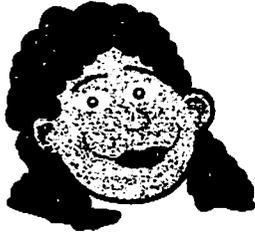
by: Jim Kahue, HR Manager



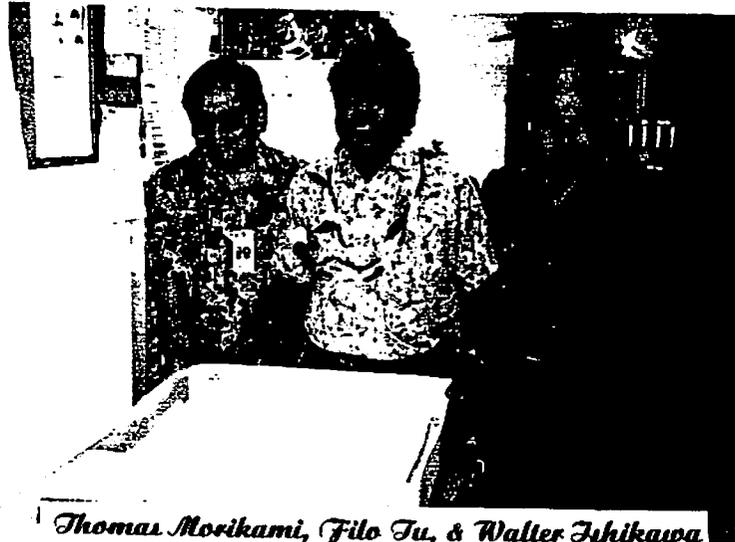
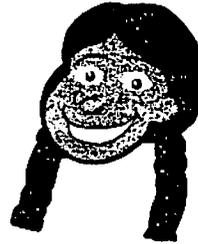
Did you know that taking time to express appreciation to those you work with offers a huge payoff? Nearly half (46%) of the employees surveyed by the Ethics Officer Association said "lack of recognition" created stress for them. They suggest that employees and managers consider recognizing positive things about their workplace by regularly jotting down some notes of the positive things that have

happened on your job. For example, try to note what things you did to help or encourage others and what others did to help or encourage you. Smiling, being helpful and considerate are other simple, but effective ways to reduce your stress

level on and off the job. Remember that practice can produce positive results!



A LOOK AT OHANA



Thomas Morikami, Filo Tu, & Walter Ishikawa
proudly shows off Ohana's 6th year anniversary cake



Linda Fuchigami, Pat Sherbert, & Maria Jones
quickly sells a Vanilla Macadamia Nut Cigar with their triple power teamwork



Marc Morikami shows a list of new books and magazines from Anderson News

Mary Jane Agustin, Lily Delos Santos,
Maria Jones, & Julia Toyama are proud workers
of Ohana

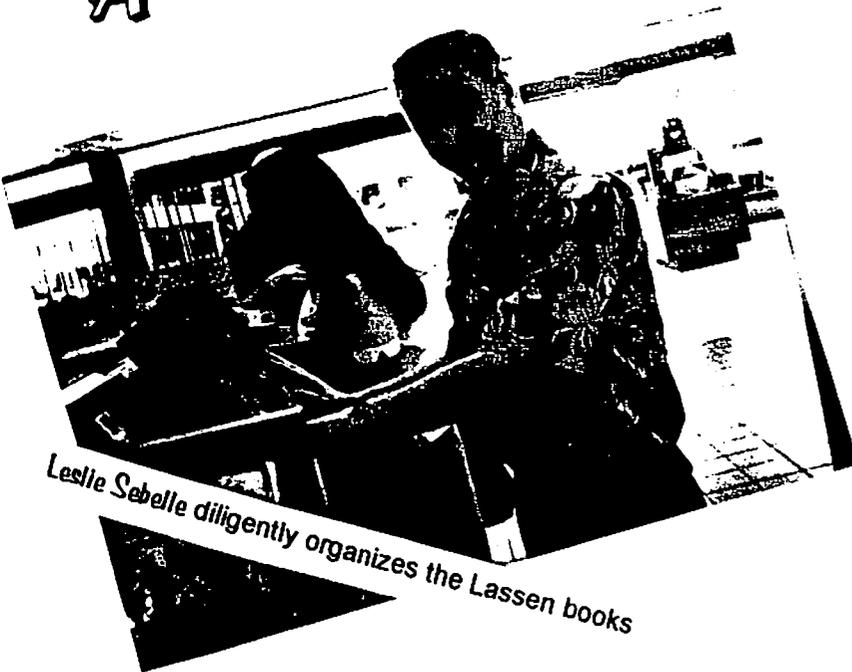


Erlinda Betonio shows a PEACE sign

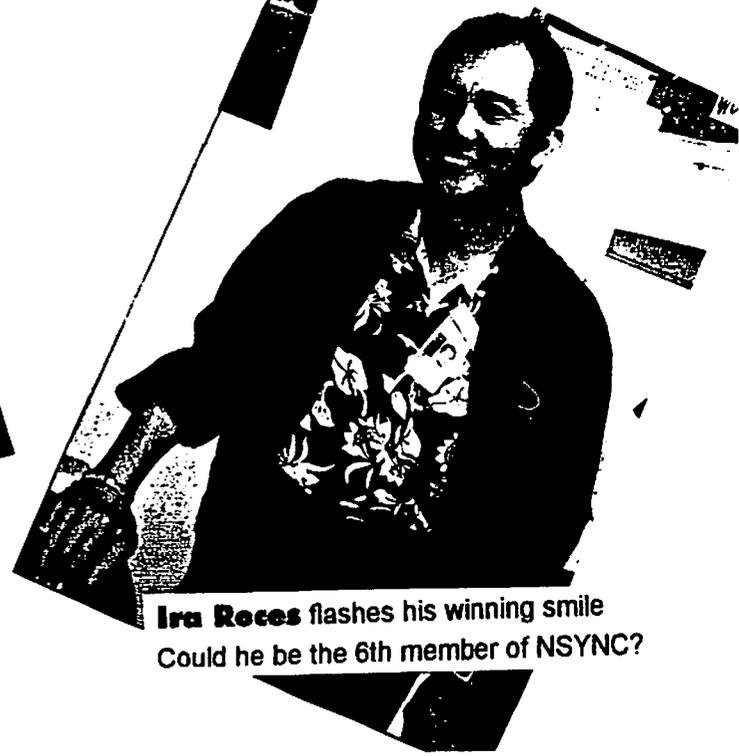
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Maricel Galicia gives change back to a customer,
while; **Stuart McKinley** calls the warehouse to
check if the new shipment of Mentos candy came in



Leslie Sebelle diligently organizes the Lassen books



Ira Roces flashes his winning smile
Could he be the 6th member of NSYNC?