

Shared Vision



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Chef Choy Autographs Books

Noted chef Sam Choy spent a few hours signing autographs in a few of Ohana's shops at the Honolulu International Airport. Blind Vendors Ohana was privileged to welcome this world renown chef on Wednesday, May 8, 1997. Chef Choy visited the Central Main and Diamond Head shops from 9:00 am to 11:00 am.



Ohana currently sells two of Chef Choy's books, *The Choy of Cooking*, and *Cooking With Sam Choy*.

Ohana Employee on Hawaii Stars

Ohana's own Alfrey Pacada sang his version of "Blue Suede Shoes" for a recent Hawaii Stars show on Friday, June 20, 1997. This talented singer, who works as a Sales Associate at the Inter-Island

Terminal, put on a wonderful show for the entire audience at the live taping at the Ala Moana Center Stage.



Many of his friends and fellow Ohana employees all gathered together to cheer and encourage Alfrey. All those who weren't able to see his performance in person could have watched him on Sunday, June 22, 1997 when the show aired on television.

SPOTLIGHT: LEADS

• RONALD UCHIDA
Ron Uchida works as a Lead on the Swing Shift, except on Saturday when he works during the Day Shift. He is a warm, friendly, and generous person.

Ron has outstanding culinary skills, and is a fine baker as well. Many times he shares his delicious creations with his fellow Ohana employees. Oriental foods and cheesecake are

among his favorite foods. Ron is a big basketball fan who especially follows the career of Michael Jordan.

He travels to Los Angeles and Las Vegas whenever possible. Ron is also a karaoke buff.



Personnel Changes

Here are some new faces at Ohana:

Sales: Mai Nguyen, Laura Hong, Juanita Ordillas, Debra Wan, Eldean Santos, Leonard Withington, Stan Young, Rayme Menor, Chasity Cui.

Warehouse: Kendall Sakihara (summer only).



We bid a fond "Aloha" to these employees:

Lee-Anne Stillman, Marguerite Ogawa, Lynn Kauhi.

The Pa'ahana Award Winners

This quarter, there were three recipients of this prestigious award: Brenda Bart, Robert Buen, and Mark Toyama.

From the Accounting Department, this quarter's Pa'ahana Award winner is the petite **Brenda Bart**.



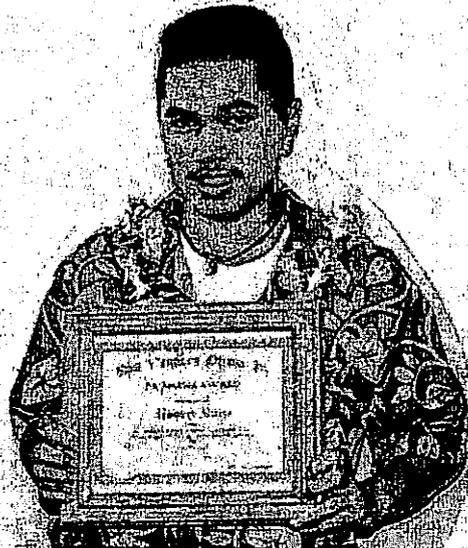
Brenda arrived from the Philippines in February 1995. In just one year and five months, she has made great strides in adjusting to a new husband, new country, new language, new culture, and of course to a new workplace, Ohana. Brenda started at Ohana as a Sales Associate and was moved into the Cashroom in the latter part of 1995.

Her favorite Filipino food is pinacbit. After dinner, she enjoys dancing the night away with husband Fred.

Our next winner works during the Swing Shift as a Sales Associate. **Robert**

Buen is currently a student at Honolulu Community College who is pursuing a bachelor's degree in Commercial Art.

This talented artist won a special award during his senior year at Waipahu High School. He went on to represent Hawaii in Washington DC, and was able to take advantage of a week of free tours.



Robert not only enjoys drawing, but also enjoys being in the military, as seen by his service as a soldier in the Hawaii Army National Guard. His spare time is usually spent at the movies, at the beach, or anywhere where he can just relax and have fun.

Warehouse employee **Mark Toyama** has the distinction of being the first Pa'ahana Award double winner.

This hardworking employee can be seen bowling every Sunday morning at Kam Bowl where he bowls in a league carrying a hefty 169 average.

From time to time, Mark takes time out to travel to one of his favorite destinations, Las Vegas. He usually stays at the Four Queens Casino & Hotel where he tries his luck at the blackjack tables. Mark's favorite television show is the X-Files, and his favorite type of music is the oldies.



Ohana's Third Anniversary Party

Blind Vendors Ohana, Inc. celebrated its third anniversary with a special party at Foster Village Community Center on Friday, May 30, 1997.

All Ohana employees and their guests were treated to delicious food catered from Akyth, as well as steaks, shrimps, oysters and other food grilled at the party. There were lots of music, dancing, and karaoke singing. Congratulations Ohana on another year!



SPECIAL GREETINGS FROM OUR MANAGERS

ALAN HIRATA:

Congratulations, on this, our third year in operation as Blind Vendors Ohana. I would like to thank everyone for working together in making our newsstands one of the best in the nation. Let's all continue our efforts in years to come, making this Company one that we all can be proud of.

JIM KAHUE:

As we conclude our third year at the Honolulu International Airport, it is clear to me we have come a long way. I would like to thank all our employees, whether you work in sales, warehouse or administration, for serving our customers and trying your best to make their day as pleasant as possible.

GARRET SUZUKI:

Thanks everyone for making Ohana's third year a very prosperous and exciting year. It has been great working with all of you, and I look forward to many more years to come. As we move into our fourth year, I hope all of you will continue to work hard and help make Ohana a special place.

Safety First Committee Meeting

The first meeting of the Safety Committee was held on Tuesday, May 20, 1997. Filo Tu, President/CEO and Jim Kahue, Chairperson, welcomed all committee members: Tom Morikami, Walter Ishikawa, Eric Delara, Tola Olie, and Stuart McKinley.

Filo stressed the importance of the Safety Program, and urged the committee's assistance in reducing costly accidents,

injuries and liabilities within the Company. Jim reviewed the Four Point Safety Program (see March 1997 Newsletter), and everyone discussed several recommendations for the Company regarding safety issues.

SALES WORKSHOP HELD

Forty Ohana Sales Associates gathered in the Airport Conference Room for a major workshop on Tuesday, May 27, 1997. The workshop was held from

2:00 PM to 4:30 PM, and was divided into two parts.

Trainer Julia Toyama and CEO Filo Tu conducted the first phase of the workshop - Customer Relations: Problems and Solutions.

The second phase was hosted by Island Heritage and Booklines Hawaii. These two vendors displayed and described their products to the Associates. This phase gave the Sales Associates a more thorough understanding as to the products sold in Ohana stores.

President's Message

My congratulations go out to all of you at Blind Vendors Ohana as we celebrate our Third Year Anniversary. All of you should pat yourselves on the back for the outstanding work done throughout the year.

As we move into our Fourth Year, please continue to give our Management and myself your encouragement and support. There were many who felt Ohana would not make it this far, but we have shown everyone that Ohana is a strong company that will be here forever. We have all survived many tough obstacles during these three years, and we will continue to do so with even more strength during our next year.

I would like to thank the Management, the training department, and all Ohana employees for all that you've done. I encourage you to keep up the good work so that we can make our fourth year even more outstanding.



Filo Tu, President/CEO