

Shared Vision



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Look who just got married!

Marriage is a special occasion filled with joy and bliss, especially for the bride and groom. On Friday, January 3, 1997, our very own Lee-Anne Stephen became the blushing bride who took her vows and became Mrs. Matthew Stillman.

Their day of union was filled with fireworks and showers of blessings. Actually, the fireworks came from the Michael Jackson concert, and if you do recall, it was pouring. "The rain was so bad that I couldn't even wear my dress, and Matthew couldn't wear his suit. We got married in jeans because the water came up to my knees" says Lee-Anne. They had originally planned to marry at the Eternal Flame Monument, but due to bad weather, their plans were altered. Lee-Anne said, "We had to get married in the parking structure."

Matthew met Lee-Anne last year at a party of a mutual friend. "He introduced himself as I was leaving," remembers Lee-Anne with a smile. According to the blue-eyed Californian, he knew that she was the one he wanted to marry from the moment he saw her. When asked when she knew Matthew was "The One", Lee-Anne responded by saying he

made her feel fulfilled. "I can tell him anything. I can open up to him, and he's very understanding."



Although the newlyweds haven't gone on their honeymoon yet, they are planning to go as soon as the timing is convenient for both of them. They are both very busy with their own jobs. Matthew is currently working as an aviation mechanic for the military, and is stationed at Wheeler Army Base. Lee-Anne works at Blind Vendors Ohana as a sales associate during the swing shift. They are both looking forward to going to Maui or Florida to celebrate their union.

Lee-Anne concluded, "Matthew makes me very happy, and marrying him was the best decision I ever made."

Safety First

At a recent managers meeting Filo Tu, President and CEO of Ohana, appointed Jim Kahue, our Human Resources Manager, to implement a new program entitled "Safety First". This new health and safety

program was created to help eliminate any hazards to the well-being of Ohana's most valuable assets, our employees.

This program is based on a four-point model recommended by the State of Hawaii's Occupational Safety and Health Division. The foundation of this program begins with strong management commitment and employee involvement. It also involves surveying and identifying any hazards or accident risks within the work areas. The third point is to learn as well as teach hazard prevention and to establish controls. And finally, it recommends improving employee performance by scheduling training programs.

In order for all employees to be involved with this new program, Ohana will form a Safety First Committee. It will be made up of managers, supervisors, and employees from all shifts and departments. Already included on this committee are two of Ohana's owners, Walter Ishikawa and Tom Morikami. Information regarding committee membership will be announced in future Memo's.

By keeping Safety First, Ohana will surely reach its goal of becoming the top airport vending business worldwide.

Sagebrush Conference 1997

The 17th annual Sagebrush Conference was held from February 20-23, 1997 at the Sands Regency Hotel & Casino in Reno, Nevada. Walter Ishikawa and Thomas Morikami, two of Ohana's owners, represented Blind Vendors Ohana at the conference.



This year's theme was entitled "The 1997 National Vendors Training Conference for the Business Enterprise Program". They both had a good time, and they both agreed that the conference was informative and enjoyable.

Ohana's Employees

- The Leads

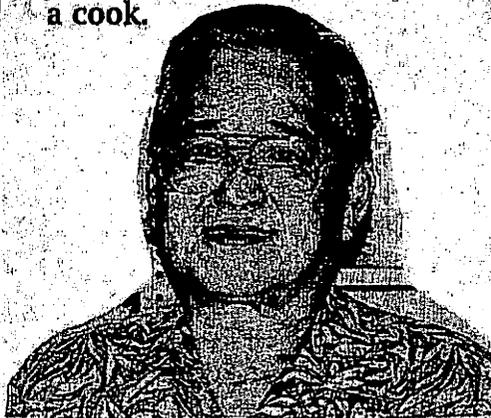
Starting with this issue, Ohana will begin introducing you to some of the many diverse employees here at Blind Vendors Ohana, Inc. We begin by telling you about three employees who work as Leads: Ramon Buenaventura, Norman Fujitani, and Margaret Nagai.

Ramon Buenaventura works at the International Terminal as a lead during the Graveyard Shift. This native from the Philippines has been with Blind Vendors Ohana since June 1994. He previously worked at the Subic Naval Base in the Philippines for 13 years.



Ramon is known by all as a "Jack of all trades" since he is able to fix just about anything. He enjoys cooking, and especially loves Filipino food. Ramon also loves to travel. His many trips take him to many parts of the mainland U.S. to visit any of his 7 children and 13 grandchildren.

Our next Lead works during the Morning Shift at the Inter-Island Terminal. Norman Fujitani has been working at Blind Vendors Ohana since January 1994. Prior to working at Ohana, he was the Food Service Manager at the Polynesian Restaurant at Paradise Park, and he also used to work at the Tripler Officers Club as a cook.



Norman has just started growing flowers in his yard, and he's enjoying every minute of it. Thanks to the help of Marguerite Ogawa, a fellow Ohana employee, Norman's garden

is off to a good start. Other hobbies of his include bowling, ice skating, and watching top rated movies like the English Patient. He is an avid reader, and has a special interest in Hawaiian History books and entertainment magazines.

This next Lead also works at the Inter-Island Terminal, and has been with Ohana since February 1994. Margaret Nagai is well known in the company as a great artist and crafts person. One thing she is noted for is her very realistic and true-to-life caricatures. She has been drawing them since her intermediate school years, and has become a very skilled at what she does. Everyone just marvels at how perfect each caricature fits the employee she draws.



Margaret's other artistic talents are often seen during the Christmas Holidays when she helps decorate the Inter-Island Terminal. Her other interests include Japanese flower arranging (Ikebana), and cooking, especially creating her own recipes. Margaret has two teenage daughters who are now attending McKinley High School.

Pa'ahana Award Winners

Our first recipient of this award is **Raymond Okimoto**. He began working at Blind Vendors Ohana in November 1995. He is a part-time sales associate at the Inter-Island Terminal.



In the past, Raymond worked in one of the restaurants at the Queen Kapiolani Hotel. He was also a manager at the Tree Top Restaurant at Paradise Park. Every Friday, Raymond can be found at the Rehabilitation Center volunteering his services. This quiet and friendly employee enjoys spending his spare time watching TV. He loves watching any sports program, with the University of Hawaii Rainbows being his favorite team.

The next recipient is **Leslie Sebelle**, a very pleasant and outgoing sales associate who works during the morning shift at the International Terminal.



At one time, Les was a professional photographer. He used to photograph tourists at luau's and cocktail parties. He also did advertising and promotional photography for various businesses. His dream is to one day become a creative photographer dealing in abstracts. Les is also involved in developing exercise equipment. He is in the process of making improvements to the product, and eventually he hopes to be able to market it.

Our third and final recipient this quarter is **Lee-Anne Stillman**. This vibrant and outgoing sales associate works on the morning shift also.

Lee-Anne loves animals, and has a variety of pets: 1 dog, 2 cats, and 1 bird. She enjoys listening to music by Don Ho, and she also loves to go shopping. Lee-Anne was recently married (see earlier article). Those who know Lee-Anne realize that she is a positive person who always tries to look at the good in people. Whenever you are feeling down, she is the one to pick you up.



Congratulations to all this quarter's Pa'ahana Award Winners!

President's Message

Well, another quarter is coming to an end. I would like to take this opportunity to thank all of you for your outstanding effort to make our company the best retail store at the airport. The fiscal year is coming to a close, and I am proud to say that we are doing well. I am looking forward to celebrating our third year anniversary with all of you. Until then, I hope you will continue to show our customers your "aloha". Mahalo, and see you all next quarter!